



# CORPORATE FINANCE INSTITUTE™

YOUR JOURNEY IN FINANCE MADE EASIER

# ABOUT US



18,000+ Learners



10+ years of History



300+ batches



40,000+ hours of training



Founded in 2013

## WHO WE ARE

Corporate Finance Institute™ (aka “CFI Education” or “CFI”) is a team of passionate educators with more than a decade of experience in the industry, bringing real-life business problems to the classroom. CFI offers extremely practical program training like Financial Modeling, Investment Banking, and CFA Prep program with placement assistance and its an India based organization.”

## USP

Our USP is to apply real-life skills to the classroom making all our finance training extremely effective to our students/candidates. Post completion of the program, candidates were able to crack interviews/ placed with big MNCs including RESEARCH AND ANALYTICS companies, boutique investment banks, advisory firms, credit rating agencies, and financial services companies.

*Accreditation/Partners*



FINANCIALMODELING  
INSTITUTE



# LEARNING ROADMAP



**LIVE INSTRUCTOR BASED TRAINING**



**EACH TOPIC COVERED PRACTICALLY**



**ASSIGNMENT ON EACH TOPIC**



**CAPSTONE PROJECTS**



**ASSESSMENT TEST**



**INTERVIEW PREPRATION**



**RESUME BUILDING & PLACEMENT  
SUPPORT**

# CERTIFIED INVESTMENT BANKING & RESEARCH ANALYST (CIBRA)

## WHY CFI EDUCATION?

- 120+ Hours of Live Training
- 30 Hours of Project-based Learning
- Soft Skills and CV Building
- Interview Prep and Placement Assistance
- AI Chat GPT in MS Excel Module - *New*
- Prepare for AFM Certification from FMI Canada

## IDEAL CANDIDATE FOR CIBRA PROGRAM

- MBA, CA, ACCA, CPA or similar qualifications in Finance, Economics and Commerce
- Graduates / Engineers with a desire to work in finance industry
- Finance Professionals in IB, stock market, research firms, banks, consultancy and analytics

CFI Education is a professional institution engaged in providing niche financial training to individuals, institutions and corporates.

Our training programs have been designed after in-depth research by finance professionals having years of experience at world class financial companies.

A solid combination of on-job and academic training experience helps our trainers to provide a 360° overview of the subject to the audience.

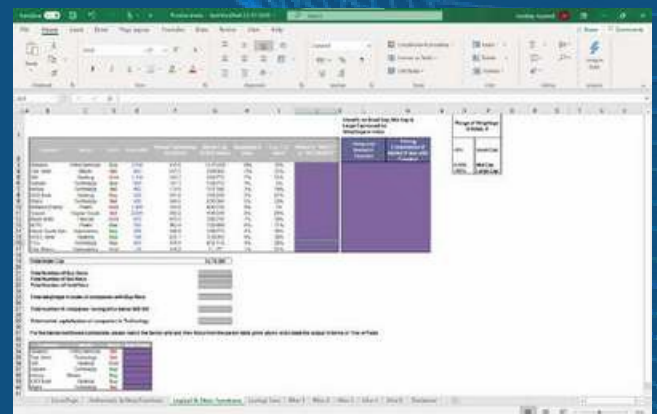
# DAY WISE CLASS SCHEDULE

## CLASS 1 TO 4 – MS EXCEL TRAINING (BASIC TO ADVANCE EXCEL)

- Keyboard Accelerators and Shortcuts
- Create and Customize the Excel List
- Data entry with Auto Fill Feature
- Use of Find and Replace Using Paste Special Sorting and Filtering
- Advanced Formatting
- Mathematical Functions
- Text Functions
- Statistical Functions
- Date & Time Functions
- Array Functions Reference and Lookup Functions
- Financial Function
- Pivot Table and Pivot Chart Reports
- Dashboard and Excel Macros Introduction

## CLASS 1 TO 4 – MS POWERPOINT SKILLS

- Most used chart creation including Bar, Stacked, Line, Pie, Waterfall, Football Field etc
- PPT training for writing, formatting, and alignment
- Best practices and shortcuts for pitch creation, overview slides, chart pasting



## CLASS 5 TO 6 - FINANCIAL STATEMENTS ANALYSIS

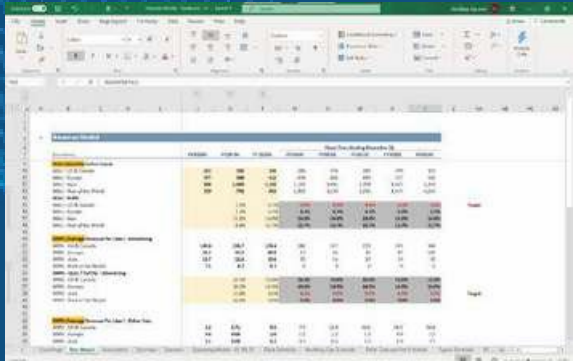
- Introduction to Financial Statements
- Understanding Income Statement, Balance Sheet, and Cash Flow and Key Line Items
- Reading, Skipping, and Skimming Annual Report
- Understanding Management Discussion & Analysis (MD&A)
- Ratio Analysis and Interpretation ·DuPont Analysis

## CLASS 7 to 8 - BUSINESS AND FINANCIAL MODELING

- Modeling for 3 Financial Statements
- Revenue and Cost Modeling
- Building Supporting Schedules including Depreciation, Working Capital, Debt, Equity, Asset Schedules, etc
- Building Scenarios (Base, Best, Worst Cases)
- Maintaining, Updating, and Model Adjustments for Corporate Actions (CACs) ·Keeping the Model Dynamic

## Class 9 to 10 - DCF Valuation

- Cost of Equity Modeling
- Cost of Debt Modeling
- WACC Calculation Best Practices
- Cash Flow Modeling
- (FCFF / FCFE) and Terminal Value Calculation
- Approaches to DCF Valuation
- Football Field Analysis and Discussion



The image shows a screenshot of an Excel spreadsheet with a financial model. The spreadsheet is titled 'Football Field Analysis' and contains a table with columns for '2016', '2017', '2018', '2019', '2020', '2021', '2022', and '2023'. The rows are organized into sections: 'Operating Income', 'Operating Expenses', 'Operating Profit', 'Interest Expense', 'Income Before Tax', 'Income Tax Expense', 'Net Income', 'Depreciation and Amortization', 'Change in Working Capital', 'Change in Debt', 'Change in Equity', and 'Total Cash Flow'. The data is presented in a structured format with yellow and grey shading for different categories.



## CLASS 11 to 12 - COMPARABLE COMPANY ANALYSIS

- Introduction to Comparable Companies Analysis
- Select the Universe of Comparable Companies
- Locate the Necessary Financial Information
- Spread Key Statistics, Ratios, and Trading Multiples
- Determine Valuation using Comparable Companies
- Adjustment / Normalization of EBIT, EBITDA, and Net Income
- Adjustments of Options, Warrants, and Restricted Stock Units for Dilution
- Concept of Calendarisation and Last Twelve Months
- Interpreting Results

## CLASS 13 - COMPARABLE TRANSACTION ANALYSIS

- Introduction to Precedent Transactions Analysis
- Select the Universe of Comparable Acquisitions
- Locate the Necessary Deal-Related and Financial Information
- Spread Key Statistics, Ratios, and Transaction Multiples
- Benchmark the Comparable Acquisitions
- Determine Valuation using Comparable Acquisitions
- Normalization of EBIT, EBITDA, and Net Income
- Interpreting Results

## CLASS 14 - PROJECT FINANCE & REAL ESTATE MODELING

- Introduction to Project Finance Sources and Uses of Funds
- IRR, Modified IRR, NPV, Profitability Index and Discounted Payback Period
- Project Finance – Case Study
- Real Estate Modeling – Overview
- Understanding NOI, Cap rate, CoCR, Debt Amortization, among others
- Real Estate Modeling – Case Study

The screenshot displays a financial model for Alphabet Inc. (NASDAQ:GOOGL) in Excel. The main data area is organized into columns for '2023', '2024', and '2025'. Key sections include:

- Balance Sheet:** Shows Total Assets, Total Liabilities, and Total Equity for each year.
- Income Statement:** Details Revenue, EBITDA, EBIT, and Net Income.
- Financial Ratios:** Calculated metrics such as EBITDA Margin, EBITDA to Revenue, and EBITDA to EBIT.
- Summary Metrics:** Includes EBITDA, EBIT, and Net Income for each year.

|                   | 2023    | 2024    | 2025    |
|-------------------|---------|---------|---------|
| <b>Revenue</b>    | 307,000 | 330,000 | 350,000 |
| <b>EBITDA</b>     | 141,000 | 150,000 | 160,000 |
| <b>EBIT</b>       | 100,000 | 110,000 | 120,000 |
| <b>Net Income</b> | 70,000  | 80,000  | 90,000  |

## **CLASS 15 - COMPANY PROFILE AND PITCHBOOK**

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- What is Pitchbook
- Capabilities and Qualifications of the Investment Bank
- Recent Transaction and Tombstone
- Financial Model and Valuation
- Recommendation
- How to create company profiles - best practices to follow

## **CLASS 16 - SECTOR MODELS, DOUBTS AND MISCELLANEOUS**

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- Sector Models – i.e., Retail, Auto, E-Commerce, FMCG, among others
- Statistics Models
- Interest rates and Economics
- Tricky concepts - Levered / Unlevered (Beta, Cash Flow, IRR), TSM, Shares Out vs Weighted Avg Shares
- Doubts and Reference Materials

## **CLASS 17 - INDUSTRY ANALYSIS, BENCHMARKING AND CHARTS**

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- Introduction to Industry Analysis
- Swot Analysis
- Competitive Benchmarking and Charts Creation
- Price Chart Creation and Rebased

## **CLASS 18 - M&A MERGER MODELING**

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- Merger v/s Acquisitions
- Types of Mergers
- Motives behind M&A
- Synergies & Bootstrapping
- Accretion / Dilution Modeling

## **CLASS 19 - DCM & CREDIT ANALYSIS**

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- Debt Capital Markets (DCM) Overview
- Types of Debt Raise
- Credit Analysis Matrix
- 5 Cs of Credit Analysis
- Debt Covenants
- Ability to pay analysis and Capitalization Table
- Discussion on live case

## **CLASS 20- EQUITY CAPITAL MARKETS (ECM) & PRIVATE EQUITY**

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- ECM Overview, IPO & Global Markets
- Types of Investment Strategies (Active vs. Passive)
- Nifty Index, Asset Allocation & Mutual Funds
- Private Equity Overview
- Private Equity – Understanding & Modeling KPIs

## **CLASS 21 - LBO MODELING**

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- Introduction to LBO use cases
- LBO Overview and Terminologies Past Transactions
- Discussion on live LBO case

## **CLASS 22 - POWER BI DASHBOARD**

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- Introduction to Power BI
- Power BI – Desktop Installation
- Power BI Fundamentals
- Dashboard Creation and Visualization – Case Study

## **CLASS 23 - PYTHON BASICS**

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- Introduction to Python & Installation
- Python Fundamentals
- Project Work

## **CLASS 24 - SOFT SKILLS AND CV BUILDING CLASS**

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## **CLASS 25 - MOCK INTERVIEWS**

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## **FEE STRUCTURE**

***INR 50,000***

## **The CIBRA program will help you acquire the skill sets needed to enter investment banking jobs. During this program, you will learn:**

- Financial Modeling & Valuation
- Merger & Acquisition (M&A), Pitchbook, Fund Raising
- Company Profiles, Industry Analysis
- Interview Soft Skills and CV Building

## **Roles and Responsibilities of Investment Banking (IB) Analysts**

- The analysts working in the Investment Banking department or research firms are responsible for analysis, valuation, due diligence, and research for various ongoing transactions.
- The IB analysts spent a lot of time researching and analyzing company reports, performing due diligence, building Financial Models, performing Trading & Transaction Comps (Relative Valuation), and M&A Accretion / Dilution Analysis.
- Moreover, IB analysts are also involved in preparing the Pitchbook, profiles, and marketing materials as well. The pitchbook includes various sections including Investment Bank's Capabilities (marketing section), competitive landscaping, company profiles, comparable valuation, recent M&A transactions, and Investment Banking recommendations as well.

# Difference between Financial Modeling and Investment Banking Course:

## FINANCIAL MODELING

MS EXCEL TRAINING (BASIC TO ADVANCE EXCEL)

MS POWERPOINT SKILLS

FINANCIAL STATEMENTS ANALYSIS

BUSINESS AND FINANCIAL MODELING

DCF VALUATION

COMPARABLE COMPANY ANALYSIS

COMPARABLE TRANSACTION ANALYSIS

INTRODUCTION TO PROJECT FINANCE

PITCHBOOK

CAPSTONE PROJECT

SOFT SKILL TRAINING AND CV BUILDING

REAL ESTATE MODELING

POWER BI TRAINING

REAL ESTATE MODELING

## INVESTMENT BANKING

MS EXCEL TRAINING - BASIC TO ADVANCE EXCEL (CLASS 1 TO 4)

MS POWERPOINT SKILLS (CLASS 1 TO 4)

FINANCIAL STATEMENTS ANALYSIS  
(CLASS 5 TO 6)

BUSINESS AND FINANCIAL MODELING  
(CLASS 7 TO 8)

DCF VALUATION (CLASS 9 TO 10)

COMPARABLE COMPANY ANALYSIS  
(CLASS 11 TO 12)

COMPARABLE TRANSACTION ANALYSIS  
(CLASS 13)

INTRODUCTION TO PROJECT FINANCE  
(CLASS 14)

COMPANY PROFILE AND PITCHBOOK  
(CLASS 15)

INDUSTRY ANALYSIS, BENCHMARKING  
AND CHARTS (CLASS 16)

M&A MERGER MODELING  
(CLASS 17)

INTRODUCTION TO CREDIT ANALYSIS  
(CLASS 18)

INTRODUCTION TO STOCK MARKET  
INVESTMENTS (CLASS 19)

LBO MODELING (CLASS 20)

SOFT SKILLS AND CV BUILDING  
(CLASS 21)

MOCK INTERVIEWS  
(CLASS 22)

# STUDENT SPEAK / REVIEW

"Started my career with CFI Education and I must say the staff & faculty are very helpful and the course they offer is really important and informative from a finance perspective."

**DIVYAM KUKREJA**



"Excellent teachers, comprehensive curriculum, helps in placement also. I would recommend this institute for gaining knowledge of financial modeling."

**RAMIT KHATTER**



"The experience with CFI Education was amazing. The faculties are really great, the way they deliver the things which helped us a lot. Overall the knowledge I gained really great."

**MONIKA DEMIWAL**



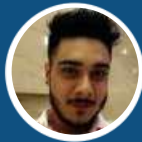
"Very effective faculty for financial modeling and prep for CFA level 1. Helped me in clearing both and helped me landing into a relevant job. The owner is pretty experienced and humble guy, keeps you motivated."

**CHEMS ARORA**



"CFI Education has one of the best faculty with the best content of the study."

**DIVYANSHU SHARMA**



"Great learning experience all faculty have great experience."

**SHWETA GUPTA**



4.8 ★★★★★ 94 reviews



★ 4.8 out of 5

# SELECT RECRUITERS



The logo for CFI Education features the letters 'CFI' in a bold, white, sans-serif font inside a white square. To the right of the square, the word 'EDUCATION' is written in a white, all-caps, sans-serif font. The background is a dark blue gradient with a decorative pattern of thin, white, curved lines that create a sense of depth and movement.

# CFI EDUCATION



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